

TMS Practitioner Program

Propel To Success (PTS)



TMS Practitioners: Propel To Success (PTS)

Total duration: 9+1 Days Program

- 3 days of online classes
- 6+1 days of face-to-face classes

Course Structure

- 4 Modules
- 6 days of NLP
- 1 day of Time Line Therapy®
- 2 days of Hypnotherapy
- +1 day of Professional NLP Coaching

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Module 1: Communication Mastery

Chapter 1: Fundamentals of NLP	Chapter 2: Communication Funnelling	Chapter 3: Understanding people (HR)
Definition of NLP	NLP Model of Communication	VAK Anchors
NLP Presupposition	Building Rapport	Predicates (or keywords)
Prime Directives of the UM	Matching/Mirroring	Rep Systems (Lead/Pri)
5 Principle for Success	4 Indicators of Rapport	Eye Patterns
Model of Therapy	Sensory Acuity	Reframing
Introduction of NLP, Hypnosis, TLT	Hierarchy of Ideas	Sensory Acuity
The two minds, Learning, & the Learning State	Modalities & Sub- modalities	Hierarchy of Ideas

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Module 2: Sales Mastery

Chapter 4: Increasing Sales	Chapter 5: Secrets of Language	Chapter 6: Hypnotic Storytelling
5 step sales process	Milton Model	Metaphor Outline
Buying Strategies VAK Anchors + Predicates (or key words)	Meta Model Conscious use of Language	Hypnotic Language Hypnotic Patterns
Rep Systems	Hierarchy of Ideas	Milton Model
Eye Patterns		
Reframing (Handling objections)		

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Module 3: Self Mastery

Chapter 7: Goal setting	Chapter 8: Understanding Hypnosis	Chapter 9: Stress Relief
6 x 6 Life Planning	Fundamentals of Hypnosis	V-K Dissociation
GAP	Prime Directives of the UM	Perceptual Positions
11 Steps BP in Life-Planning	Stages of Hypnosis	Reframing
5 Principles of Success	Self-Hypnosis	VAK Anchors
State vs Goal	Parts Integration	Physiology of Excellence
Keys to Achievable Outcomes		Fast Phobia Model
Well Formedness Conditions		Swish Pattern
		Mapping Across